



How to do a Christmas Gift Class

A Christmas Gift Class is very similar to a Sheer Bliss Class except that you will show the Christmas products as well. A Christmas Gift class is also the same as an Open House, except that you give people a TIME to come and you can then show & demonstrate the products at the same time, instead of having to repeat yourself all day. If you have lots of guests expected to come, make 2 times.. 1e 2pm and 7pm.

Invitations.

Make up 1 similar to enclosed and send them out about 1-2 weeks before. Phone each person to remind them about 2-3 days prior. Ask for orders from those who can't come or offer to drop around to their work or home to show them your Christmas "goodies" then, so "they don't miss out".

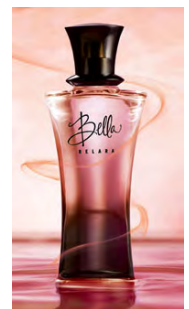
On the Day.

Make it fun and festive. Serve coffee and Christmas cake at the end or offer Chrissy drinks & nibbles. Have your Christmas tree up & decorated. Play Christmas music on arrival. Have a beautiful display of the Christmas range or regular range all gift-wrapped and looking gorgeous. Display everything on pretty cloths and add a few decorations, tinsel, bows etc. Anything to suggest Christmas gift-giving. Set the Scene!! Place on each guests chair a Look book, Christmas brochure, The Real Women, Real Choices brochure, an order form, paper, pen and some small card papers suitable to spray fragrance onto. (*Visiting cards are good found in newsagencys or back of your business card*) Have prices on all of the products for quick reference during class.

Opening.

Thank everyone for coming and announce your specials! If YOU are the Hostess and this is held at your house, offer each guest a gift with purchase for orders over \$50. When they give you their order they select from your special basket a gift. These gifts should all be wrapped up in pretty paper but their size and shape is disguised. Some of the gifts will be worth \$1-\$2 (pink pen, sample hand cream or 1 cosmetic sponge), other gifts will be worth up to \$25, depending on what products you have in your cupboard that you want to give away. Show the different class styles they can book from the Real Women Real Choices Brochure. You need to say "This is a Christmas Gift class so today we wont be doing facials. I will show you all of our lovely new Christmas range and most things that are in the Christmas brochure. I would love to show you all the other items in our Look Book when you book one of our other classes. I would encourage you to book a Color Party so they can try some new looks in time to wear for any up-coming Christmas parties or just to have a new look in time for Christmas. Refer to the Hostess product cheque and say "I'd love to fill in this Cheque for you at your class and depending on your sales & bookings you can go shopping from our gorgeous Christmas catalogue for FREE!" Refer them to the inside of the same brochure and tell them how much you love your job and are looking to build your team in the area. Explain that the blank piece of paper is for them to write their first name at the top in BIG writing. (so you can see their name easily)

Then underneath your name write the names of 4 people who you would normally buy for at Christmas. Include your partners name, sister, mother, daughter, best friends and men in your family as long as you have at least 4. Explain, "When I show you a product that you think a person on your list may like write down the name of the set or product & the price next to their name. At the end of the class we will have a drawing from these lists and someone will win a prize!" "Don't forget yourself, you need to put your very favourite set next to your name and treat yourself something first of course!" Be excited about it and they will be. After the drawing at the end of the class, give them back their lists, so they can refer to their lists when considering gifts for their 4 people. Write fragrance names on the cards in advance to remember which ones have what fragrance sprayed on them..



How to do a Christmas Gift Class cont...

Body of Class

Ask the guests to smell from your fragrance cards choose which one they like best.

Fill up the bowl or bucket that they brought (see invitations) with water from the bath or laundry (or both is quicker). Warm water is best. Put MK Body Wash and Shave or the Foot Soak from the Pedicure Set in water and ask guests to put their feet in to soak. (you can take marbles to put in the bottom of bowls so they can massage their feet on them.

Anything to make it fun!). Ask them to pick up their Christmas brochure pen and blank paper as you go through the range of gift ideas with them. While feet

are soaking turn to page 2&3 show guests the new Forever Orchid Eau De Toilette and gift set. Let them smell from your card

and try the sugar scrub and lotion on their left arm. Show them the mini sets.

Next turn to page 4 and show the Pedicure set

and Satin hands set, now dispense some of the exfoliating gel into their hands and massage into their feet and legs. Rinse off but leave feet in the bucket. Explain how the satin hands is a great gift for their mum or nana. "So ladies put Satin Hands set and the price \$69 next to your mum or nanas name, or someone you know who always loves to use hand cream." Talk about how the Pedicure Set is ideal for someone whose always hard to buy for. This is an ideal gift as its something that women all need but don't have, and its user-friendly for all age-groups.

Turn to pg 5 and individually romance the perfumes that matches the fragrance they chose. Turn to page 14 and show the Men's range-including High Intensity cologne &

matching gift set . (only need to open cologne for demonstrating). This can also be sprayed on a card. Next you can say "I'll give you a moment to have a closer look at some of our fabulous specialized skin care products on page 10& 11, and tell me which items you'd like me to show you and explain a bit more about for today". After this you can say "Time to get those tootsies out of your bowl, and dry them off." I find its good to get rid of the bowls at this point. All the guests take their own bowl or bucket to the laundry to empty and come back to the lounge room, dining room, patio or where-ever you are holding the class. You can say, "well, how does that feel? Lets finish off your pampering with Soothing Foot Balm or Energizing Leg and Foot Cream. You can now dispense either the Target Action Toning Lotion or the Hydrating Lotion. Give each guest about a teaspoon full of lotion to try on each leg.

"Doesn't that feel fantastic? Makes your legs feel like they're floating doesn't it? Well, you'll be pleased to know that the price is only \$50 for the Toning Lotion and \$44 for the wash and shave and hydrating set. So, if you haven't got a gift set written next to your name yet, nows the time. Whats it to be, Bella Belara or Elige wand or the New Forever Orchid set. Don't forget these gorgeous sets come all gift-wrapped like you see here tonight."

Point to them, show them! "Just write down the name and the price next to your name or the person you've chosen that it will suit." Wait for them to write down the names. Continue through the catalogue, explaining how easy it is to achieve the Summer glow look on page 12. Then show the Sunscreen lotion and Sunless Tanning lotion. Let them try some and they will be sold! Finish by showing them the limited edition compact Pro, the Brush and

Ask them to turn to page 16 and ask them if they'd like to get the new Travel Set. If you have 1 show it to them and talk again about having their own class before Christmas.

Close of the Class

"Well lets have those Gift lists in and someone's going to win a prize" Fold the papers up into a 2 inch square so they all look similar and draw one out. You will have the winners name at the top. Give her a gift. Hand back the Gift lists to guests to refer to. Then say, "Ladies we have come to the end of our class. I hope you have enjoyed trying our lovely Christmas range & gift ideas as much as I've enjoyed showing you. Please browse through the Look Book as well. If you're running out of mascara or lip liner or something else I can help you choose one from the brochure. Remember if you'd like to try any of the skin care or glamour I do offer a free service where I can come to you at work or home and show the rest of our range, or you can simply book a class and get some things for Free. Why not?"

"You can to refer to your lists for gift-giving and I'll come around and help you individually with your orders & help you with ideas and prices. And remember ladies as soon as you've completed your order and its over \$50 you can come up to my special goody basket and select a gift as my special Christmas gift to you for being one of my valued clients. First in best dressed!"

"The delivery date for your order will be (*your date*). In 2 weeks time. I can check with you when I see you on your own that the date suits you. You can pay on your credit card straight away now. That's much easier way to go, so you don't have to worry about it again, or you may pay on delivery if you prefer." I do allow them 3 weeks delivery if they need it or make it quicker delivery if I can



Christmas Gift Class

Organisation Tips

You need to have a friend who will serve your coffee and supper or drinks at this point so that you can concentrate on assisting people with their orders.

Keep your class to 1 hour max and then take time with ordering and individual consultations. Sell extra items like lip liners and eye-liners from the brochure. If they want foundation or more detail with makeup just book a class with them (or facial if they wont have a class.)

When explaining how to fill in their blank piece of paper at the very beginning... make them feel comfortable with this by saying. "This is just a bit of fun. Of course you don't have to buy all these sets for your 4 people on your list, but its just to help you to think about gift-giving and what might suit who". Keep your voice low-key, cruisy and fun! It really works though. Most often they will buy what they've put on their list.

NOTE: The quote marks "like this" indicate what you actually SAY at the class.



**It's Christmas selling
Season and Mary Kay have
the BEST EVER
Christmas range for you to
show your customers and
help them with their Xmas
Shopping! Don't forget to
give Mary Kay to all of
your own family and
friends too! They just
expect Mary Kay from me
now!**

**Its so easy in Mary
Kay!
Sell \$1,000 and earn
\$500 cash!**

OR

**Sell \$500 and place
an order for \$1,000
and your sales will
pay for the order
and YOU get \$500
worth of free prod-
ucts.**



Below is **a suitable invitation** to use to invite people to your Christmas Gift Class.

**You are invited to
a Mary Kay Christmas Party
& drinks & nibbles**

at my place
"your address"

**Friday 23rd November
7pm**

Great specials on the night

Bring a bucket or bowl & towel

RSVP by return email or text my mobile on
Or phone.....

It's Festive & Fun!

- ⇒ Gorgeous gifts for everyone on your gift list
- ⇒ Or choose something special for yourself
- ⇒ Re-stock on your favourite makeup items, mascara, lip-gloss, lip-liners, skin-care and all that you can find in the latest LOOK BOOK



NEW

Bella Belara Eau De Parfum Wand set

Forever Orchid Gift Sets

Mini Bodyt Lotion Body sets

High Intensity gifts for men

New Targeted Action Toning Lotion

New Eye colour & lip colours

Mary Kay Brush Collection

Funky new Mary Kay Travel

Set for special orders

And lots more!



Your Christmas Ideas Pack

As a new Consultant, Christmas selling may be something new to you. So help is at hand. From ideas to holding a Christmas Party, quick-gift tips to Hostess Do's & Don'ts, this Christmas Ideas Pack has it all.



How to run a Christmas Party

Now is the time to plan when to host your Christmas Party. A successful Christmas Party comes down to planning. Send out invitations three weeks prior to the event and follow-up, follow-up, follow-up. The week of the event consider calling both customers who have not yet responded as well as those who have. Both will appreciate the reminder and it's your opportunity to maximise the Christmas excitement.

Here are some tips to tempt guests to shop with beautiful gift displays and help make your Christmas Party a success:

- Create a portable gift display that is easy to set up and pack away so that you can display Christmas at **all** your classes.
- Use baskets and pretty boxes to display your merchandise and sets, and show off your Christmas wrapping skills.
- Make up interesting sets in all price ranges, from a \$20 stocking filler to the \$300 ultimate gift set.
- Set up a "Last-Minute Gifts" area with gifts tagged for teachers, babysitters, hairstylists, etc.
- Invest in inventory to sell on the day and tempt the impulse buyer.
- Many Consultants offer an incentive to encourage customers to attend their Party by wrapping samplers in coloured cellophane and hanging them on a tree. Guests may choose one as a gift for coming and two if they bring a friend.

- Pick two or three Christmas items, display them in a basket and give them away in a prize draw held during the Party. This is a good way to reward guests for coming to your event.
- Have **PLENTY** of *The Look* books and Christmas brochures on display.

Christmas Collection Previews

Christmas Collection Previews not only showcase your beautiful gift ideas, but they can also help fill your diary with New Year bookings, so keep your diary on hand at all times!

Here are some tips to help make your Christmas Collection Preview a success:

- It is a good idea to hold at least two Christmas Collection Previews, the first in October and another in November.
- Send out invitations and don't forget to follow up to ensure you get as many guests attending as possible.
- Many Consultants plan to hold their Christmas Collection Previews on specific dates every year during this key gift-giving period. After a few years customers come to expect them.
- Have two of each of the products from the Christmas range so you have one for your display and another for your guests to sample.
- Remember new Collection Preview guests are potential new customers, so don't forget to follow up!

Tips to Set up your Display

- **The products are prestigious.** Create a display that aptly reflects the prestige of the products. Ensure it is simple, but tasteful. Find a theme, such as pink and silver, and stick to it
- **The products are the main focus.** Let them stand out. Don't use too much colour. Decorations are there to accent, not to take away from. Have a solid colour material base, but one that highlights and provides enough contrast to highlight the products.
- **Keep it simple and avoid clutter.** The clearer the display, the more emphasis will be placed on the products. And that is what you want: maximum product impact!
- **Use what's on hand.** Look around your home or visit the local department store for empty boxes that you could use for your display. The boxes will be hidden under your tablecloth, so focus on creating a striking display.
- Think like a retailer! Arrangement is very important: **Cluster your products together by category** to make shopping easier. Put all the perfumes together, all the skincare together, all the colour together.
- **The finishing touches.** Use accessories such as Christmas decorations and cellophane to provide the finishing touches to a perfect display. Keep the accessories low-key so as to draw attention to the gorgeous gifts on offer.
- Have plenty of ***The Look* books and Christmas brochures** at hand, but not necessarily on the display table as this may detract from the products.
- Think about keeping refreshments simple. Coffee, tea and store-bought biscuits are fine. You can even play festive Christmas music in the background to set the mood.

Great Ways to Christmas Success



Party On
this Christmas 2009

Sales are easier when customers buy the way they want to. Do they prefer previews, attending classes, browsing *The Look* book, The Christmas brochure, surfing the website or a quick 15-minute appointment. Give them the choice to shop they way they choose.

Full Circle Selling is always a great way to conduct your business, but as we move into the busy run up to Christmas, every minute counts. That's why Full Circle Selling can be even more effective. Some customers might only have time for short 15-minute appointments. Some may just want to buy from the beautiful Christmas brochure. No matter what, there is always a way to sell, and always a woman wanting to buy for Christmas. Here are great ways to Christmas selling success and also refer to your **Business Basics booklet, chapter 4** on Full Circle Success.

Hostess Dos & Don'ts

Here are some dos and don'ts that successful Consultants from all around the Mary Kay world use to help secure top-quality hostesses.

1. Prequalify your hostess.

Prequalify hostesses is an important step in securing enthusiastic hostesses.

DO: Build a relationship with them before they book the class.

DON'T: Push for a class right after meeting a potential hostess, you may experience a high rate of postponement and that can be frustrating.

2. Coaching is non-negotiable.

Help your hostess feel confident and prepared.

DO: Provide the hostess with a dialogue to calls her friends.

DON'T: Arrive unprepared. Ensure you have all products and information to suit the guests' needs

3. Romance the hostess.

Make everyone want to be her.

DO: Dote on the hostess, making her feel like a queen. For example, give her a different look or reward her with a hostess gift in front of her guests.

DON'T: forget to talk about how guests can enjoy the same special treatment and free products or gifts.



4. Everyone loves a FREE gift.

Investing in a free gift for your hostess, is a great investment in your business.

DO: Get hostesses excited about Mary Kay® products and help her understand that she can earn free products by holding a class.

DON'T: Offer too many products up front, she has no incentive to book. Let the hostess identify the incentives that appeal most to her.

GREAT TIP: Consider scheduling a 45 minute one-on-one appointment with her where you can introduce the free Virtual Makeover, demonstrate a quick “dash-out-the-door” color look and perhaps even offer a few samplers. This way she’ll start to think about what free products she could receive.

Finding Customers with the Mary Kay® Beauty Box



Great Christmas success can begin with finding new customers. Why not use our fabulous Mary Kay® Beauty Box to attract new customers to your Christmas Open Houses?

These gorgeous Beauty Boxes are available as a Section 2 item under the Business Supplies heading on the online ordering system and on your Consultant Order Sheet (part #10-025049) for **\$7.50 NZ\$8.50**.

Every Mary Kay® Beauty Box comes with mini display cards that fit perfectly in each of the side windows. There is also a space on the front panel to insert your business card and an elastic loop so you can attach a Mary Kay® Pen and hold it in place so your potential new customers can fill out their details on the Beauty Box Note Pad! You can purchase your Beauty Box Note Pads from our stationery supplier Snap Printing via the Community Page.

Then all you need to do is just ask your local community-based shops, retail outlets, general stores - wherever you think potential new customers might visit - if you can leave your Beauty Box on their counter. You may even want to invite them along to your Christmas Open House! Just make sure you inform them when you will pick your Beauty Box up and you may like to check periodically that your Beauty Box Note Pad doesn't run out - you don't want any potential new customers to miss out!

Happy Hour

Happy Hour

(Can be called Christmas Happy Hour or Girlfriends Happy Hour *without Christmas range!*)

This Appointment needs to be completed in only 1 Hour as that is what you have advertised it as. This will create future bookings !

Suggested Timing Format : 10 minutes open ..15 minutes products on hand....(going through Look Book) 35 minutes going around helping them , seeing them individually, closing the sale, booking for the future and offering the opportunity to join our company .

Suggested Products to take - plus water spray bottles and towels / cloths.

- Christmas Products *with* Christmas Brochure
- Miracle Set (guests try on the back of one hand) *have water spray and towel ready*
- Microdermabrasion (on the back of 1/2 of one hand)
- Targeted Action Line Reducer
- Eye Set
- Lip Set (can try quickly on the lips ..need spray bottles and cotton pads ready to use !)
- Foundations ..(with *Mineral powder brushes and mirrors!*)
- Concealers (Back of Hand)
- **New Compact Pro'** and Custom Compact ..
- Satin Hands Set (optional to use if time permits) *Have hand towels ready*
- Time Wise Visibly fit Body Lotion
- Time Wise Cellu-Shape
- Perfumes
- Eyeliner Pencil

Class Procedure : (similar to procedure of a open house or collection preview)

- Guests fill out profile card .
- Open by thanking Hostess and welcoming guests as normal and talk of the hostess credit that you are offering.
- Hand them each a look book have them open their look book at **page 24** let them know the benefits of the miracle set.
- Start by having them place miracle set on the back of **one** hand "**then they can compare hands**"!
- When finished turn to **page 30** for "Microdermabrasion" .
- Start firstly by having them draw a line using an eye liner pencil on the back of the other hand from about wrist height to the middle finger knuckle , then with a spray water bottle dampen slightly only one side of this line. Make a game of this—colouring inside the lines

- Place the first step of **microdermabrasion** , on the damp side of the line only and massage it lightly in circular motions.
- Rinse off..
- Place step 2 (**REPLENISH**)ON THE SAME SIDE. Allow to dry slightly.
- Have them feel, and “see the difference” making sure they don't go over the line made with eye liner.
- Place oil free eye makeup remover on a cotton pad and wipe off the eye liner line. Let them see how easy and gentle it is.
- Now turn to **page 12** talk up the mineral powders (you may like to give a quick demo on a guests face ..it is ok to put it over what ever she has on !) If you have time you may use the foundation on the hand where the microdermabrasion has been used comparing the finish on both sides of the line.
- Follow by how fantastic our **concealers** are **page 14** (you may like to give a demo on the back of one of your hands where you have sun damage or freckles !)
- Turn to **page 1** explain our awesome colour compact all fit together and our **Limited Pro Compact** (seen in Christmas range !)
- If you have time talk about any other products on the table
Remember 15 minutes.
- Close by saying these words

" There are 3 ways you can receive your Products today ...

Buy, Book or Register
that is:

***order the products tonight you would love to have,
or book your own Beauty Treatment to receive them at a discount
or Free***

***Or Register to be a Consultant to receive your products wholesale
and make some extra money along the way!!!!
you decide and i am going to come around and help you with the
products you'd love to have a play with.***

- NOW its their turn to play ! . Moving it swiftly , creating fun , fun ,fun .

If Guests want to see a Colour Look they have the opportunity to Host a Colour party to enjoy and play with Colours and have a Look created especially for her and have her colours matched, time doesn't allow guests to play with Colour as it does need to be strictly 1 hour as advertised .This creates more bookings.

Gifts for Her



Bella Belara Limited Edition Gift Set

Indulge in the Ultimate Fruity Experience with Bella Belara Body lotion and shimmerific Body Powder, beautifully packaged in a pink Satin Ribbon drawstring Bag.

Gift Set \$68



Miniature Fragrance Collection

This special edition Womens miniature fragrance collection, features mini replica bottles of all six of the MK fine fragrances – Journey, Elige, Bella Belara, Belara, Velocity and Affection- White Journey. Nestled in a beautiful decorative box, its the perfect gift.

Gift Set \$85

Fragrance Duos

One for the dressing table and one for on-the-go start each day with Eau de Parfum and top up with the gorgeous fits in your bag, no leakage, solid compact. Its cream to the touch, leaves a silver shimmer and it comes in its own pouch. The perfect secret for all day fragrance.



Belara Fragrance solid compact \$39

Bella Belara Fragrance solid compact \$39

Belara Eau de Parfum \$62

Bella Belara Eau de Parfum \$62

Minty Moments

Yummy limited edition Peppermint cream MK Body Care gift set includes a refreshing shower gel and moisturising body lotion

Peppermint Cream Gift Set \$35



Gifts for Them

Satin Hands Pampering Set

Treat her to the sweet sensation of hands that feel renewed, soothed & pampered every day.

Satin Hands Pampering Set \$68



Tropical Treats

A skin delighting treat! Each set includes a sugar scrub, body lotion and rollerball fragrance in delicious pineapple scent, all tucked into a zippered bag that makes a gorgeous present.

Tropical Pinapple Gift Set \$58



And don't forget them...

Joy to the Girls

Here's what the pros know ~ you need the right tools to have a polished look. **Brush Collection \$75**



Lashes of Luxury

Turn up the volume & take your lashes from simple to **simply sensational** with MK Signature Ultimate Mascara. Then make a clean sweep with MK Oil Free Eye Makeup Remover.

Lashes of Luxury Gift Set \$45



Romantic Notions Gift Set

Modern Romance- its simple, its soft, its empowered femininity. Choose from 2 hot off the runway looks with these Romantic Notions sets beautifully

packaged in a romantic inspired pink lace bag. [compact is not included]

Romantic Notions Set Deep \$75

Romantic Notions Set Delicate \$75



Gifts for Him



Treat Him to one of these MK Mens Fragrance Sets

Available in the ambery fragrance of MK High Intensity or Domain a blend of lavender and oak moss. Each set includes 2 cooling after shave gels 73ml retail and 29ml travel size and two body and Hair Shampoos 129ml retail and 60ml travel size in a reuseable draw string bag

Domain Gift Set \$65

MK High Intensity Gift Set \$65

No Nonsense Gift Set

Simple. Effective. No Nonsense. Its just what a man needs, the Dynamic Duo – When used together MK Men Face Bar and MK men Moisiriser Sunscreen SPF 25 can reduce the effects of fine lines and wrinkles.

No Nonsense Gift Set \$48



And the little extras...

Coffee and Cream Set \$20

Perfect for him or her, your choice of shaving foam or hand cream with gourmet coffee in a mug.



In the Bag Gift Set \$25

Mini Satin Hands cream and Lip gloss duo makes the perfect gift for any girl as on the run she can pop it in the bag.



Clean Shave Gift Set \$35

Man oh man... Smooth and Cool... Your mans gonna' love it! MK Shave Foam and Cooling after shave Gel



The Perfect Present

Gift giving has never been easier! Let me select just the right gift for this Holiday Season. I offer a variety of specialty and special order gift baskets. My baskets are custom designed and filled with the highest quality product.



Take the Hassle Out of Your Holidays



Exclusive Executive Gift Services



Exclusive Executive Gift Service

Professional service and quality products that you deserve!
Gift sets are designed with you in mind.
Customer satisfaction is my highest priority!

Exclusive Executive Gift Services By:



I specialize in corporate gifts and personalized gift packages. All gifts come with a 100% satisfaction guarantee. My gift creations are made from the finest products available.

Packaging may vary based on availability. Substitutions of equal or greater value may be made.





Clean Shave Gift Set \$35
Man oh man... Smooth and Cool... Your mans gonna' love it! MK Shave Foam and Cooling after shave Gel



In the Bag Gift Set \$25
Mini Satin Hands cream and Lip gloss duo makes the perfect gift for any girl as on the run she can pop it in the bag



Coffee and Cream Set \$20
Perfect for him or her, your choice of shaving foam or hand cream with gourmet coffee in a mug.



No Nonsense Gift Set
Simple. Effective. No Nonsense. Its just what a man needs, the Dynamic Duo – When used together MK Men Face Bar and MK men Moisoriser Sunscreen SPF 25 can reduce the effects of fine lines and wrinkles.

No Nonsense Gift Set \$48

Simple and easy Revitalise Set \$50



Use for 1 week cleanse Wipes and then treat your skin to a Timewise Replenish



Serum+C every morning and night, then feel and see the difference. [only 1 vial Replenish Serum +C per reviatalise set, not 4 as pictured]



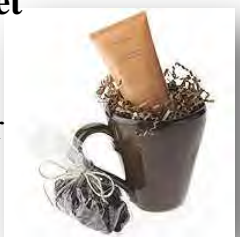
Lashes of Luxury
Turn up the volume & take your lashes from simple to **simply sensational** with MK Signature Ultimate Mascara. Then make a clean sweep with MK Oil Free Eye Makeup Remover.

Lashes of Luxury Gift Set \$45



Coffee and Cream Set \$24

Perfect for the outdoor person, sunscreen with gourmet coffee in a mug.



You are invited to a very special:
Beauty Escape!



Xmas Product Launch



Hello!!

WOW have you heard the news!! Have you seen our fabulous NEW Glamour range? And now, our beautiful Limited Edition Xmas catalogue! It is so exciting as there is just so many amazing new products and I want to share it with you!! I thought this would be a great opportunity to catch up with you & show you all of the new products that have come out before I have my baby (in case you had not heard!)

Come enjoy this informal morning. See our HUGE NEW Mineral Glamour products & gorgeous Xmas range, have a play, try it all, and of course enjoy some Morning Tea.

I would love to see you!! And you are welcome to bring the kids!

Tour of Beauty

Come and see the NEW ultra-stylish face of Mary Kay – the new sleek & chic compact and accessories PLUS get to try the hot new mineral make-up! Everything from mineral foundations, eye shadows, cheek colours, bronzing & highlighting powders!



'Tis the season to get glamorous!

Get set for the Xmas season by coming to view all of the stunning Limited Edition Xmas collection & you just might get some of your Xmas gifts all wrapped up well before the silly season!

Where:

Beth's House, 31 Weber Court, Victoria Point

When:

Thursday 23rd or Saturday 25th October 2008

9.30pm to 12:00pm

Just drop by whenever suits during this time & enjoy a scrumptious Morning Tea & a chance to catch up.

RSVP:

Monday 20th October.. Essential - Please phone & let me know can you make it...what day....for catering purposes...thanks

Call me if you can't make it... I would love to make an alternative time with you to catch up!

