Bathroom Model Bag

- 3-in-1 Cleanser (C/O or N/D)
- Age-Fighting Moisturizer (C/O or N/D)
- Day-Night Solution Set
- Microdermabrasion Set
- Firming Eye Cream
- Color card
- Mascara Sample
- Instruction Card
- New Beauty Book
- Bathroom Model Opinion Poll



Instructions:

- Put together 2 3 Bathroom Model bags.
- Use the Miracle Set bags so they will be neat and professional looking.
- Hand out to a minimum of 2 women per week.

You can use full-size retail products or samples if you prefer. You may also want to include other products such as Oil-free Eye Make-Up Remover or Visibly Fit Body lotion.

Don't overwhelm your model with too many products. You want to have something to show them at their follow-up.

If you hand out 2 bags each week and average \$50.00 in sales per bag, you will have \$100 in sales per week times 4 weeks = **\$400 sales in 1 month - \$200 Profit.**

You will probably find a much higher rate of sales per bag. This is a great way to help you build a success customer base.



"Bathroom Model" Instructions

Use the following products for 3 days -- and get ready for fewer lines and wrinkles.... improved firmness....and more even skin tone.



Morning:

Step 1: 3-in-1 Cleanser

Step 2: Day Solution

Step 3: Moisturizer

Step 4: Firming Eye Cream

Evening:

Step 1: 3-in-1 Cleanser

Step 2: Night Solution

Step 3: Moisturizer

Step 4: Firming Eye

Microdermabrasion

(do this only 1 time - choose morning or evening)

Step 1:3 -in-1 Cleanser

Step 2: Step 1-Refine of Microdermabrasion

Step 3: Step 2-Replenish of Microdermabrasion

Step 4: Day Solution or Night Solution

Step 5: Moisturizer

Step 6: Firming Eye Cream

15% Discount

Remember to fill out the enclosed "Bathroom Model" Opinion Poll to receive your discount.

(Redeemable only with the consultant who gave you this package.)

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NameAddress	STZip	THROOM MODEL PINION POLL	NameAddress
THANK YOU for being a "Bathroom Model" opinion of our TimeWise Miracle Set clea Cream, and our incredible new Microderma your participation, you will receive 15% off ar return it to me. (To find out how to get your participation)	nsing system, the new rich Fire obrasion Set. As a special "than ny purchase when you fill this for	ming Eye kk you" for m out and	THANK YOU for being a "E opinion of our TimeWise M Cream, and our incredible n your participation, you will rereturn it to me. (To find out h
4 5:1	0 1 1 10		4 50 11 11 11 11 11
 Did you like the way the TimeWise Cleansi Do you have Normal, Oily, or Dry Skin? 			 Did you like the way the Ti Do you have Normal, Oily,
3. Do you like the cleanser with the freshener			3. Do you like the cleanser w
extra time during your skin care routine? _	•	•	extra time during your skin
4. Did you find that the cleanser rinsed off cle			4. Did you find that the cleans
5. How did the Microdermabrasion Set make	•		5. How did the Microdermabr
6. Is a "QUICK" skin care routine important to you?		6. Is a "QUICK" skin care rou	
7. What other concerns do you have? (check a	all that apply)		7. What other concerns do yo
Reduce eye-area puffiness	Keep lip color from feathering a	nd bleeding	Reduce eye-area puffiness
Moisturize the delicate eye area	Help clear and prevent blemish	es	Moisturize the delicate eye a
Prevent eye color from creasing & smudging	Control oil throughout the day		Prevent eye color from creas
Minimize appearance of fine lines & wrinkles	A skin care regimen for my spe	cific skin type	Minimize appearance of fine
Smooth dry or chapped lips	Other:		Smooth dry or chapped lips
8. What products would you like to receive with	your15% discount?		8. What products would you like
Thank you for your participation. We t	· • • vruly value your opinion of o	ur products.	Thank you for your partic
Consultant Conducting This Opinion Poll:		Consultant Conducting This O	
NamePhone		Name	
Emailwww.marykay.com/		Email	

Name		BATHROOM
City	STZip	
Home#Work#	#Cell#	- FULL
Occupation		- 0 -
Age Category:18-242	5-3435-4950+ Marital Status	- Y #
Do you currently use Mary Kay p	oroducts?YesNo	
If yes, Consultant's Name		
THANK YOU for being a "Ba	athroom Model" for me!! I am truly excit	ed to have your

Miracle Set cleansing system, the new rich Firming Eye new Microdermabrasion Set. As a special "thank you" for eceive 15% off any purchase when you fill this form out and how to get your products <u>FREE</u>, please give me a call!)

	* * * *
1.	Did you like the way the TimeWise Cleansing System felt?
2.	Do you have Normal, Oily, or Dry Skin?
3.	Do you like the cleanser with the freshener and a scrub already in it, which saves you
	extra time during your skin care routine?
4.	Did you find that the cleanser rinsed off cleanly?
5.	How did the Microdermabrasion Set make your skin feel?
6.	Is a "QUICK" skin care routine important to you?

ou have? (check all that apply)

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Moisturize the delicate eye area	Help clear and prevent blemishes
Prevent eye color from creasing & smudging	Control oil throughout the day
Minimize appearance of fine lines & wrinkles	A skin care regimen for my specific skin type
Smooth dry or chapped lips	Other:

. What products would you like to receive with your15% discount?			

cipation. We truly value your opinion of our products.

Consultant Conducting This Opinion Poll:		
Name	_Phone	
Email	www.marykay.com/	